

Ingka Centres — one vision across the globe

Clear and simple Unique and visionary

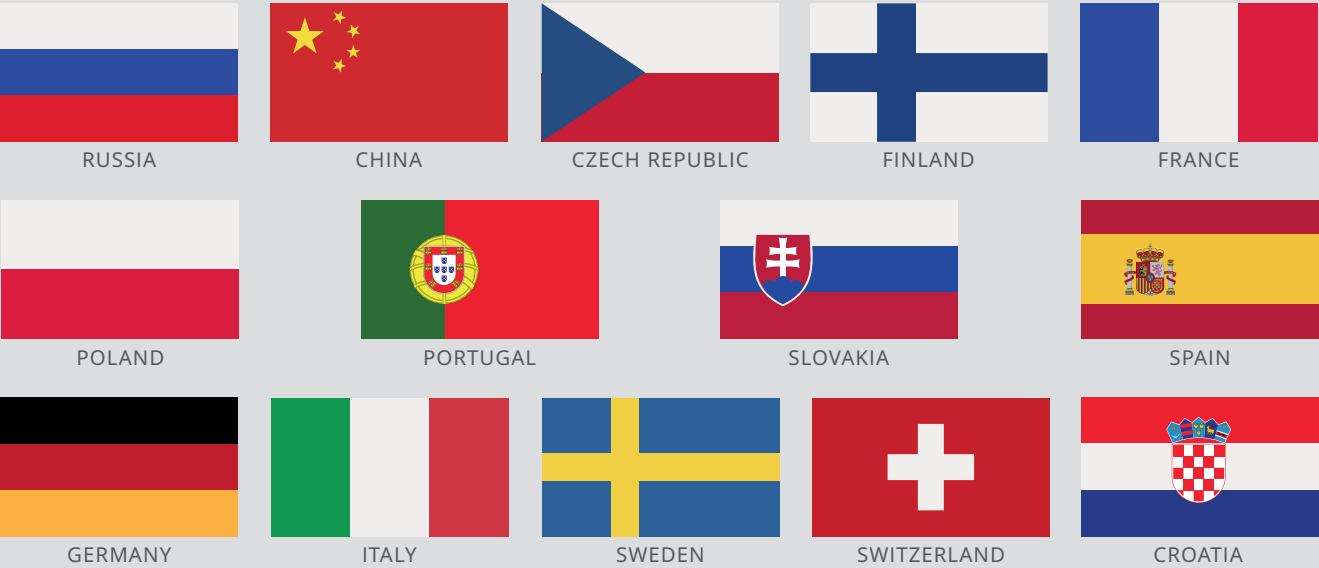
Ingka Centres is part of IKEA business, Ingka Centres (named after it's founder Ingvar Kamprad) is global shopping centre company — present in China, Europe and Russia, owning and operating 44 shopping centres in 14 countries, totalling more than 3.5 million m² of GLA with over 480 million visitors annually.

The IKEA brand was founded on amazing shopping experiences that people love. And it is this same principle that we at Ingka Centres Russia apply to our shopping malls. Making it possible for everyone to enjoy better everyday lives.

44

shopping centres
worldwide

14
Countries



480

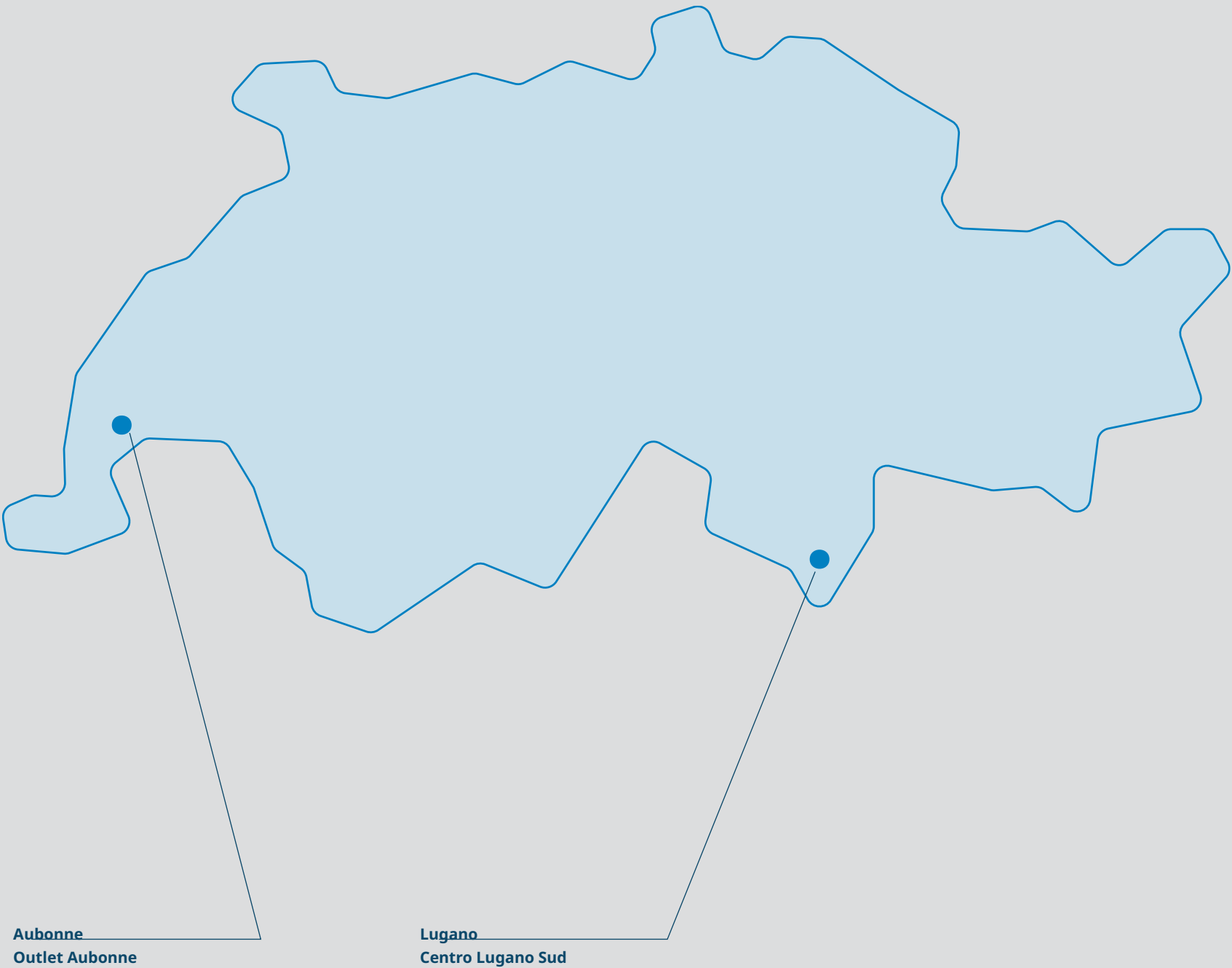
million visitors globally

3,5

million m² GLA

Our portfolio in Switzerland

3,4
million
visitors
per year



Great opportunities to grow your business with Ingka Centres Switzerland!

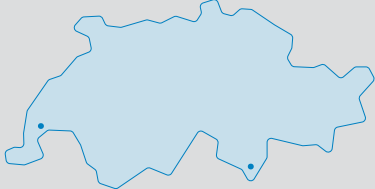
Together with IKEA and our Partners we engage the many people in the Community around our Meeting Places. This in order to co-create their lifestyle and make better their everyday life. We envisage Meeting Places, where we take special care of the commercial offer, but also of the quality leisure areas and services to all our visitors.

At Ingka Centres Switzerland, we speak your language. We see our tenants as our partners. Our team of local market experts is committed to exceeding yours expectations. We have the experience and the talent to deliver appealing market conditions for entering Swiss retail market. Our Meeting Places in Switzerland are located in Aubonne and Lugano totaling more than 3,4 million visitors annually.

90
billion CHF
retail turnover
in 2017

357
m² retail space
per 1,000 capita

2 cities



37,903
m²

27 years
of proven
success

2
Meeting places
in Switzerland

155
million euro
per country
per year

3,016
million m² modern retail
space in the country, 2017

Ingka Centres in Switzerland

Our Shopping Centre and our Outlet are distinguished by their links with the territory, local associations and institutions. We are committed to offering our visitors the “everything under one roof” shopping experience due also to the presence of IKEA store.



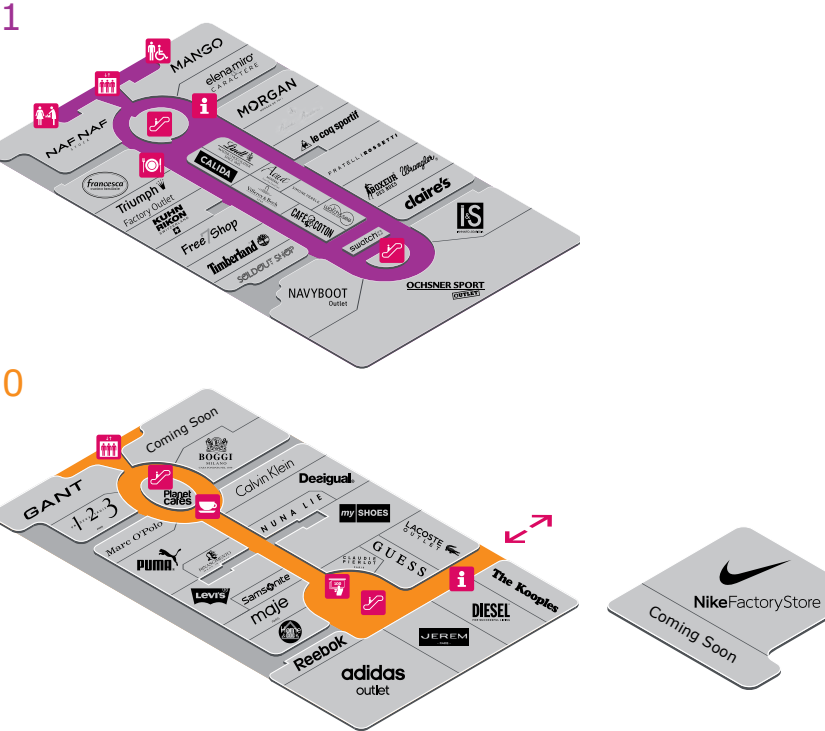
OUTLET AUBONNE

Great brands — cool prices -all year round prime shopping in the greater geneva area.

OUTLET AUBONNE: PRIME SHOPPING IN THE GREATER GENEVA AREA The largest centre for brands in French Switzerland. You will find national and international brands at affordable prices! We make it possible for you to buy excellent products at great prices all year round.

OUTLET AUBONNE is home to more than 50 shops that will offer up to 70% discount on the regular retail price at any given time. At OUTLET AUBONNE you can find ready-to-wear fashion for men and women, brand-name footwear, sportswear, leather goods and all the accessories you need for a trendy outfit at reduced prices. And let's not forget our household stores that offer tableware, electrical appliances and wonderful gift ideas (chocolates etc.). Our stores offer you reduced prices and special offers year round!

OUTLET AUBONNE offers a wide selection of national and international brands and high quality products from past collections. Surrounded by vineyards and overlooking Lake Geneva, Aubonne is a medieval village located in the heart of the Côte vaudoise (north shore of Lake Geneva) that boasts many attractions. The idyllic small town has a variety of activities and entertainment options in store for its visitors. The castle and arboretum with a discovery trail that introduces visitors to trees from all over the world are reason enough to visit Aubonne. The surrounding Côte vaudoise is right on your doorstep, waiting to be discovered.



Catchment Areas	People	Distance
• Primary	411,000	<30 min
• Secondary	630,000/1.041,00	30-45 min
• Tertiary	730,000/1,771,000	45-60 min
Total area:	1,800,000	

Address: Pré Neuf 14 CH-1170 Aubonne

Nearest metro stations: By train SBB CFF Railway Station

Distance to the city centre: 3,2 Km from Aubonne City Centre; 42 Km from Geneva; 23 Km from Losanne

Distance to Airport: 40 km from Geneva Airport

Public transport: Train



Opened	2007
GLA	53,000 m²
Stores	52
Centre	16,000 m²
IKEA	37,000 m²
OCHNER SPORT	1,255 m²
NIKE	1,250 m²
Levels	2 level
Parking spaces	730 spaces
Visitors	1,35 M

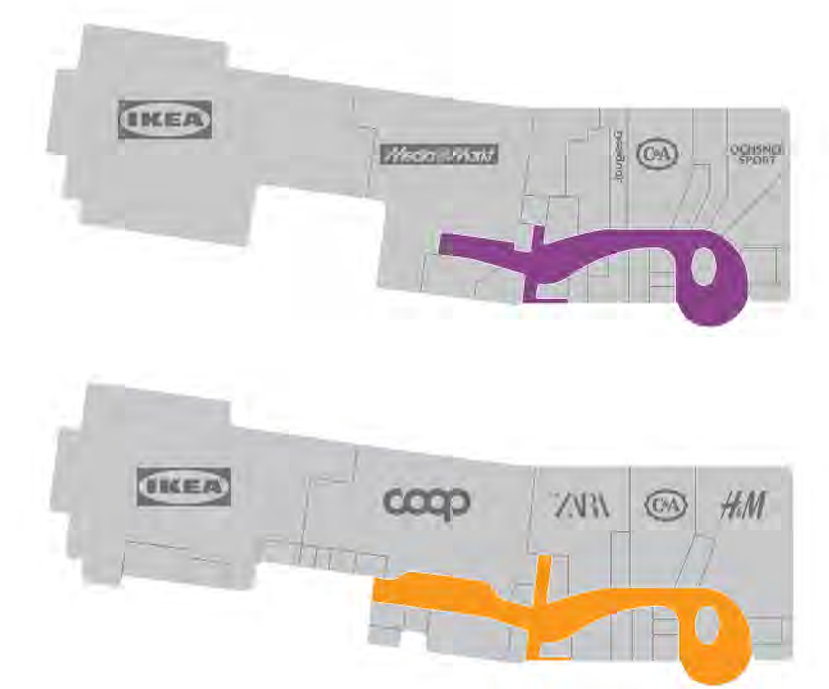


Centro Lugano Sud

- Leading Shopping Centre in Ticino
- IKEA (unique store in the region and catchment)
- Anchor Tenant's awareness (Zara, MediaMarkt, Coop)
- Well established (27 Years)
- High Brand Awareness (96%)
- Strategic Location close to city center and highway exit
- Internationally recognized by retailers as first entry location in Italian part of Switzerland
- Recognized as example in sustainability field (Fondo Clima)

Centro Lugano sud is one of the largest shopping centres in Switzerland, considering that the national average size is 14,044 m² The shopping centre is very well anchored to IKEA, Zara, H&M, C&A and Media Markt. Centro Lugano Sud is highly rated in social media, with a ranking of 4.1 out of 5 on thousands reviews. According to the Survey CSI 2017, over 70% of visitors are below 49 y.o. The profile is young adults ("Millennials and Generation X") with "middle class" social status.

Centro Lugano Sud visitors are 58% female and 42% male and the 25% are families with children. The average of the net income level is 36'000 CHF and ours customers use to visit us 8 times per year, with an average of dwelling time of 63 minutes and 40 CHF of spending.



Catchment Areas	People	Distance
• Primary	124,000	0-10 min
• Secondary	106,000	10-20 min
• Tertiary	67,000	20-30 min
Total area:	297,000	

Address: Centro Lugano Sud, Via Cantonale, 6916 Grancia

Distance to the city centre: 3 km

Distance to Airport: 3,5 km

Public transport: 2 bus routes



Opened	1991
GLA	40,630 m²
Stores	47
Centre	21,930 m²
IKEA	18,700 m²
Media Markt	3,700 m²
H&M	2,130 m²
Zara	1,280 m²
C&A	1,880 m²
Levels	2 levels
Parking spaces	1,036 spaces
Visitors	2,2 M

